



Ted Williams
02/15/2000 07:08 PM

To: Rick Bevington <Rick.Bevington@M2Consulting.com>
cc: Milton Bevington/PSDI@PSDI, Chip Drapeau/PSDI@PSDI, Jeff Foley <Jeff.Foley@M2Consulting.com>, Paul Cistemelli/PSDI@PSDI
Subject: Re: Software Hosting Agreement [u]

Rick....you'll have our comments back by Friday. In principle it is ok.....I've marked up some changes. However, I should reset your expectations in areas like restrictions on other 3rd parties.....we'll generally never restrict anything that will mean expanded business. And we will develop our own ASP initiative aggressively....just so you know.

Ted

Rick Bevington <Rick.Bevington@M2Consulting.com> on 02/13/2000 03:25:43 PM



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cc: Milton Bevington/PSDI@PSDI, Chip Drapeau/PSDI@PSDI, Jeff Foley <Jeff.Foley@M2Consulting.com>
Subject: Software Hosting Agreement

Hi Ted, I'm sure you have been very busy, I was out last week and couldn't e-mail. We would like to get whatever arrangement PSDI is comfortable with in place quickly. As you know any planning and additional investment we make towards realizing the Hosting opportunity depends on an arrangement with the software vendor (you). If it would help I can be in Boston Friday 2/18 to finalize something. I'll be at the NASA Facilities Workshop until Thursday in Maryland. Let me know if you can send something ahead, and if the Boston meeting suits your schedule and would be productive to this end.
Thanks
Rick

